









## BACKGROUND Collaborative Regional Workshop "Cooperation and Integration, the Path to Government Procurement Development in the Caribbean" 12<sup>th</sup> – 13<sup>th</sup> April 2011

### 1. Background

The Inter-American Network on Government Procurement (INGP) is an initiative of the countries of the Americas supported by the Organization of American States (OAS). The INGP is comprised of all Latin American and Caribbean OAS' Member States and was established as a vehicle for horizontal cooperation, to promote and maintain spaces for analysis, mutual knowledge sharing, technical cooperation, training and exchange of experiences among the member institutions of the Network with the goal to contribute to the strengthening of the government procurement systems and practices in the region. The IGPN provides linkages among governments, organizations and other institution related to public procurement and, through different initiatives, receives support from the Organization of American States, the Inter-American Development Bank, the Multilateral Investment Fund of the IDB and the International Development Research Center.

At the annual Conference of the INGP in Peru in October 2010, it was suggested that Jamaica host a regional workshop with the aim of strengthening the Caribbean participation in the Network and supporting the development of government procurement in the Caribbean.

The Commonwealth Public Procurement Network (CPPN) is an initiative of the Commonwealth Secretariat involving countries of the British Commonwealth. The Secretariat has taken steps towards the establishment of a Caribbean branch of the CPPN.

The Caribbean Community (CARICOM) is a regional integration movement of fifteen independent Caribbean States which, in its current form- the CARICOM Single Market- was established under the 2001 Revised Treaty of Chaguaramas. The main administrative body for the Caribbean Community is the CARICOM Secretariat. The states have committed to the full establishment of the CARICOM Single Market and Economy (CSME). CARICOM is in the process of formulating a regional public procurement agreement under the CSME.

The administrations of the different international organizations involved have agreed to cooperate in hosting a collaborative regional workshop in Jamaica so as to make the most efficient use of the financial resources available to support government procurement in the Caribbean region. The valuable effort currently lead by CARICOM to achieve consensus on a Framework Regional Integration Policy on Public Procurement (FRIP), will be reinforced by the presentations and exchanges planned for the government procurement workshop that will take place on April 12<sup>th</sup> - 13<sup>th</sup>, 2011. CARICOM will have its technical meeting on April 14<sup>th</sup> and 15<sup>th</sup> following the workshop.





#### 2. Date and Venue

The workshop "*Cooperation and Integration, the way to Government Procurement Development in the Caribbean*", will take place on April 12-13, 2011 at the Ritz Carlton in Montego Bay, Jamaica.

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### 3. Objectives

- Exchange of experiences and lessons learned among countries of the Latina America and Caribbean region.
- Present and review current regional initiatives aimed at supporting the Caribbean countries in procurement modernization.
- Develop areas of common interests and forge a working alliance between the CPPN and IGPN.
- To expose CARICOM Member States to international best practice on the technical areas included in the scope of the FRIP with the objective of CARICOM achieving consensus on that regional policy.

### 4. Participants

Participants will include government officials in charge of the highest ranking national institutions in Caribbean countries who are responsible for regulating, managing and modernizing government procurement systems. Senior officials from trade ministries who are contributing to the development of public procurement policy will also participate. Public procurement experts, representatives from stakeholder institutions and sponsoring agencies, will make key presentations which will set the tone for discussion over the two-day workshop.

#### 5. Organization and Sponsorship

The workshop is being hosted by the Government of Jamaica, through the Ministry of Finance, and is jointly organized by the Organization of American States, the Commonwealth Secretariat, the Inter-American Development Bank and the CARICOM Secretariat.









# AGENDA Collaborative Regional Workshop "Cooperation and Integration, the Path to Government Procurement Development in the Caribbean"

12<sup>th</sup> – 13<sup>th</sup> April 2011

# Day 1: Tuesday, 12<sup>th</sup> April 2011

TIME	ITEM	SPEAKER		
8:30 a.m 9:20 a.m.	1. Opening Protocol CHAIRMAN: Mrs. Shirley Gayle Sinclair Senior Director, Procurement & Asset Policy Unit, MOFPS, Jamaica INGP Caribbean Representative	<ul> <li>Mr. Miguel Porrua INGP Technical Secretary/OAS</li> <li>Ms. Joan Neil OAS Representative to Jamaica</li> <li>Mr. Ancile Brewster IDB Representative to Jamaica</li> <li>Mr. John Wilkins Head of Thematic Programmes Group, Commonwealth Secretariat</li> <li>Mr. Ivor Carryl Program Manager, CARICOM CSME</li> <li>Ms. Cheryl Mathurin CPPN Representative</li> </ul>		
9:20 a.m 9:45 a.m.	2. Keynote Address & Official Opening	<ul> <li>Sen. the Hon. Arthur Williams Minister of State in the Ministry of Finance and the Public Service, Jamaica</li> </ul>		
OFFICIAL SIGNING OF E-PROCUREMENT TECHNICAL AGREEMENT				
9:45 a.m 10:45 a.m.	3. Trends in Public Procurement	<ul> <li>Mr. Jorge Claro President, INPRI</li> </ul>		
10:45 a.m 11:00 a.m.		Coffee Break		
11:00 a.m 12 Noon	<ul> <li>4. Initiatives Supporting Government Procurement in the Caribbean [Pt. 1] CHAIRMAN: Ms. Magda Theodate Lead Fiduciary &amp; Procurement Specialist, IDB</li> </ul>	<ul> <li>The first stage of building a regime for government procurement consistent with the CARICOM Single Market began in 2001. Since then the Caribbean Community, at both the regional and national levels, has been working on developing a regional framework policy on public procurement and also developing national procurement systems. This panel will present the initiatives supporting and available to support this process in the Caribbean.</li> <li>Mrs. Marcel Holder Robinson Acting Advisor, Commonwealth Secretariat</li> </ul>		









TIME	ITEM	SPEAKER
		<ul> <li>Mrs. Sharlene Shillingford McKlmon Deputy Program Manager, CARICOM CSME</li> <li>Mr. Miguel Porrua INGP Technical Secretary/OAS</li> </ul>
12 Noon - 1:00 p.m.	<ol> <li>Initiatives Supporting Government Procurement in the Caribbean [Pt. 2] CHAIRMAN: Miss Magda Theodate Lead Fiduciary &amp; Procurement Specialist, IDB</li> </ol>	<ul> <li>Miss Leslie Harper Modernization of the State Specialist, IDB</li> <li>Mr. Guillermo Rozenwurcel Program ICT4GP (IDRC MIF), University of St. Martin (UNSAM)</li> <li>Mr. Carlos Tessore Consultant-Program ICT4GP, IDB-MIF</li> </ul>
1:00 p.m 2:15 p.m.	Lunch	
2:15 p.m - 4:15 p.m.	6. Approaches in Modernizing Public Procurement Law CHAIRMAN: Miss Margaret Rose Executive Director, Caribbean Procurement Institute	<ul> <li>As governments seek to demonstrate their commitment to good governance, accountability, and transparency, there is a noticeable shift in seeking to align their public procurement legislative or regulatory framework to embrace internationally recognized standards and guidelines.</li> <li>Mr. Mark Silins PFM Adviser-CARTAC findings of the PEFA assessment on procurement in the Caribbean</li> <li>Miss Caroline Nicholas Secretary of the Public Procurement workgroup Committee, UNCITRAL</li> <li>Miss Aurora Lara Head of Business Development Area, ChileCompra</li> </ul>
4:15 p.m 4:30 p.m.	COFFEE BREAK	
4:30 p.m 6:30 p.m.	7. Government Procurement in the context of Negotiating Trade Agreements CHAIRMAN: Ms. Cheryl Mathurin <i>CPPN Representative</i>	<ul> <li>The process involved in negotiating market access, including preparation of a national position, as well as making concessions</li> <li>Mr. Javier Davila Head of the Unit of Acquisitions, Public Works Secretariat of Mexico</li> <li>Mrs. Patrice Pratt Harrison Office on Trade Negotiation -OTN</li> <li>Ms. Angela Russo Head of International Relations CONSIP SpA</li> <li>Ms. Veniana Qalo Economic Adviser, Commonwealth Secretariat</li> </ul>
7:30 p.m.	RECEPTION - HOSTED BY THE GOJ	Dress: Business Casual









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# Day 2: Wednesday, 13<sup>th</sup> April 2011

TIME	ITEM	SPEAKER
8:30 a.m 10:00 a.m.	<ul> <li>1. ICT's and Government Procurement</li> <li>CHAIRMAN:</li> <li>Ms. Janice Worrel Deputy Chief Supply Officer Min. of Finance - Barbados</li> </ul>	<ul> <li>Information and Communication Technologies (ICTs) have already shown the potential to transform the functioning of the public administration. Among the numerous areas of government where technology can have an impact, procurement is recognized to be the one benefitting the most. Transparency, efficiency and equal access are concepts frequently associated with ICTs and constitute the foundation of a modern government procurement system. This panel will examine some of the achievements, the challenges faced and the lessons learned when incorporating information and communication technologies into the activity of procuring for the public sector.</li> <li>Ms. Angela Russo Head of International Relations CONSIP SpA</li> <li>Ms. Aurora Lara Head of Business Development Area, Chile Compra</li> <li>Mr. David McDermont Principal, International Governance Solutions</li> </ul>
10:00 a.m 10:15 a.m.	COFFEE BREAK	
10:15 a.m 11:45 a.m.	2. CONCURRENT SESSIONS a) High-Level Workshop	<ul> <li>Mr. Jorge Claro President, INPRI</li> </ul>
	b) Procurement Thresholds: Transparency, Transition, Efficiency, & Market Access	<ul> <li>Ms. Valerie Robert Senior Legal Officer, IDLO</li> </ul>









Caribbean Community (CARICOM) Secretarian

TIME	ITEM	SPEAKER
11:45 a.m 1:00 p.m.	3. Government Procurement Catalogues: Options & Most Used	<ul> <li>Mr. Javier Davila Head of the Unit of Acquisitions, Public Works Secretariat of Mexico</li> </ul>
1:00 p.m 2:30 p.m.		Lunch
2:30 p.m 3:30 p.m.	<ul> <li>4. Collaboration &amp; Synergies in Caribbean Government Procurement</li> <li>CHAIRMAN: Mr. Miguel Porrua INGP Technical Secretary</li> </ul>	<ul> <li>Mrs. Marcel Holder Robinson Acting Advisor, Commonwealth Secretariat</li> <li>Mrs. Sharlene Shillingford McKlmon Deputy Program Manager, CARICOM CSME</li> <li>Mr. Javier Davila Head of the Unit of Acquisitions, Public Works Secretariat of Mexico</li> <li>Mrs. Shirley Gayle Sinclair Senior Director, PAPU MOFPS, Jamaica</li> <li>Ms. Marlene Juman Permanent Secretary, MOF, Trinidad &amp; Tobago</li> </ul>
3:30 p.m 4:45 p.m.	5. Networking and Collaboration Meetings (open session) [To Be Defined]	
4:45 p.m 5:00 p.m.	6. Closing Remarks	<ul> <li>Mr. Miguel Porrua INGP Technical Secretary/OAS</li> <li>Mrs. Shirley Gayle Sinclair Senior Director, PAPU MOFPS, Jamaica</li> </ul>