

**GOBIERNO
FEDERAL**



SFP

Public Procurement, Negotiation and Implementation of International Commitments.

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Vivir Mejor



1. Enhances the domestic competitiveness
2. Takes advantage of international trade technology
3. Increase sales and profits
4. Extend sales potential of the existing products
5. Maintain cost competitiveness in the domestic market
6. Enhance potential for business expansion
7. Gains a global market share
8. Reduce dependence on existing markets
9. Stabilize seasonal market fluctuations



Top Trading Nations

SFP

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Rank	Country	Exports + Imports	Date
-	European Union	\$3,764,000,000,000	2010
1	United States	\$3,173,000,000,000	2010 est.
2	People's Republic of China	\$2,813,000,000,000	2010 est.
3	Germany	\$2,457,000,000,000	2010 est.
4	Japan	\$1,402,000,000,000	2010 est.
5	France	\$1,086,400,000,000	2010 est.
6	United Kingdom	\$952,100,000,000	2010 est.
7	Italy	\$918,100,000,000	2010 est.
8	South Korea	\$884,200,000,000	2010 est.
9	Netherlands	\$859,700,000,000	2010 est.
10	Canada	\$813,200,000,000	2010 est.
-	Hong Kong	\$795,600,000,000	2010 est.
11	Singapore	\$666,800,000,000	2010 est.
12	Russia	\$614,000,000,000	2010 est.
13	Mexico	\$609,000,000,000	2010 est.
14	Spain	\$592,900,000,000	2010 est.
15	Belgium	\$560,900,000,000	2010 est.



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- 1.-International Agreements with wide coverage of goods and services.
- 2.- Elimination of non-tariff barriers.
- 3.- Flexible and Effective conflict resolution mechanisms.





Prerequisites to initiate International Trade Negotiations are:

- A favorable atmosphere in which the Public and Private Sectors may undertake consultations and reach agreements.
- Clarity among relevant Economic Agents, concerning the role of International Trade as a tool for Economic and Industrial Development.



Additional Benefits in:

- Improving the procurement conditions for the State.
- Enhanced access to procurement opportunities in foreign nations.
- Attracting investment for national projects and the generation of exportable supply to satisfy the needs of foreign procurement markets.
- Anticipating exceptions in which specific support will be necessary for certain domestic industries that will be sensitive to the opening of the procurement market.



<u>Chapter</u>	<u>Year</u>
NAFTA	1994
G3 FTA	1995
FTA México-Costa Rica	1995
FTA México-Nicaragua	1998
FTA México-Israel	2000
FTA México-UE	2001
FTA México-AELC	2001
FTA México-Japón	2005
FTA México-Chile	2008

In process with Uruguay and the Northern Triangle

